Company Overview 2022

SYSCOM
GLOBAL SOLUTIONS

Company Profile

Company Name：SYSCOM GLOBAL SOLUTIONS INC.

CEO：Seishi Sato

Incorporation：May 24th, 1990

Capital：$3,200,000.00

Stock Holders：
- Seishi Sato, President & CEO ― 199 shares (66.3%)
- ITOCHU Techno-Solutions America, Inc. ―101shares (33.7%)

Employees：150＋

Locations

Headquarters

<u>New York</u>
1 Exchange Plaza
55 Broadway,11th Floor
New York, NY 10006
Tel: 212-797-9131 / Fax: 212-797-9132

Branches

<u>Los Angeles</u>
21081 S. Western Avenue, Suite 240
Torrance, CA 90501
Tel: 310-965-4100 / Fax: 310-965-4135

<u>Silicon Valley</u>
2033 Gateway Place, 5th Floor
San Jose, CA 95110
Tel: 650-294-2500 / Fax: 650-294-2501

<u>Tokyo</u>
World Trade Center Building South Tower,
17F 2-4-1 Hamamatsucho, Minato-ku,
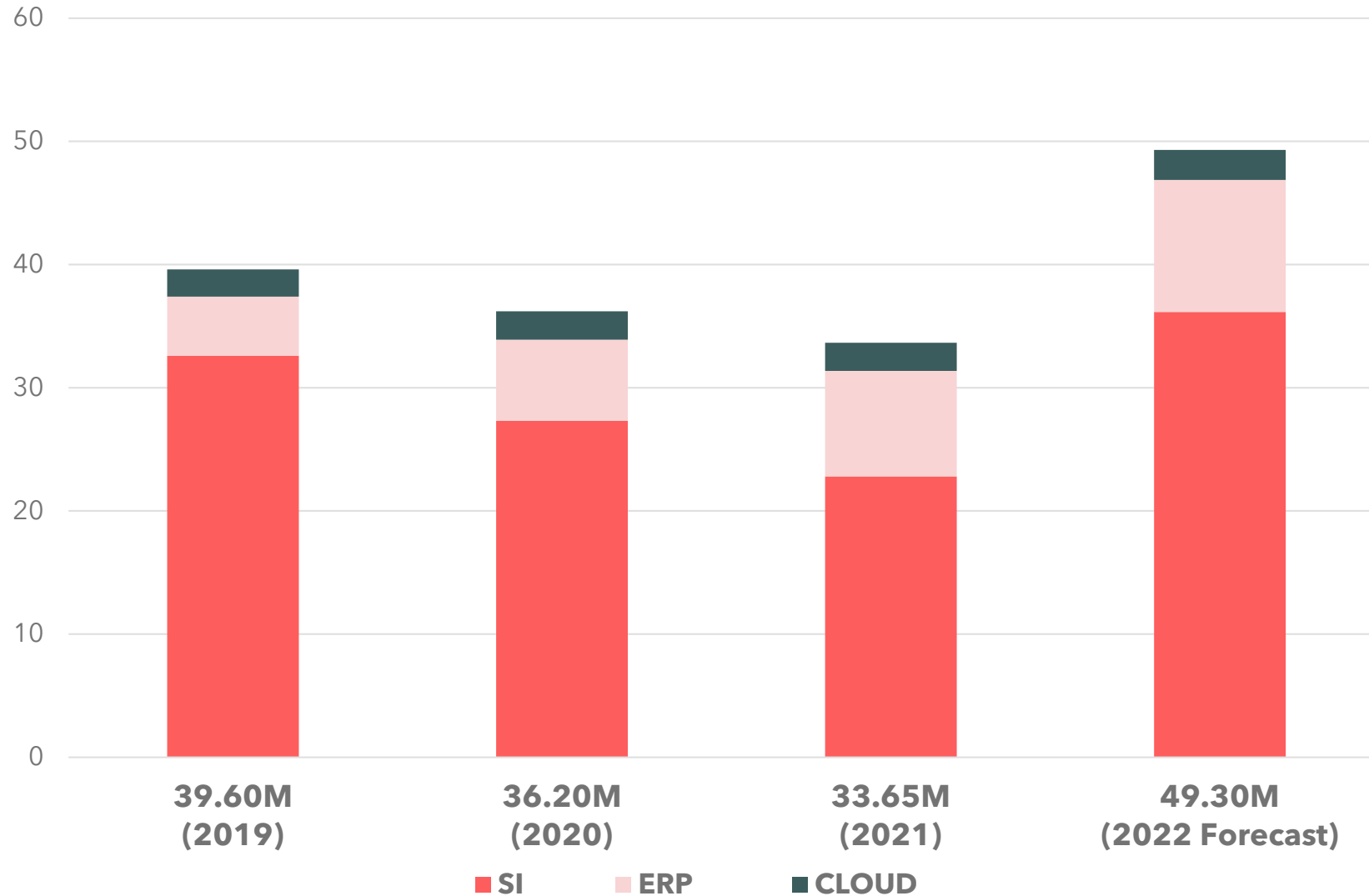Tokyo 105-5117, Japan
Tel: +81-3-4567-2700 / Fax: +81-3-4567-2601

Project Sites

<u>APAC</u>: Japan, Hong Kong, Taiwan, China, Singapore, Malaysia, Thailand, Vietnam, Myanmar, India
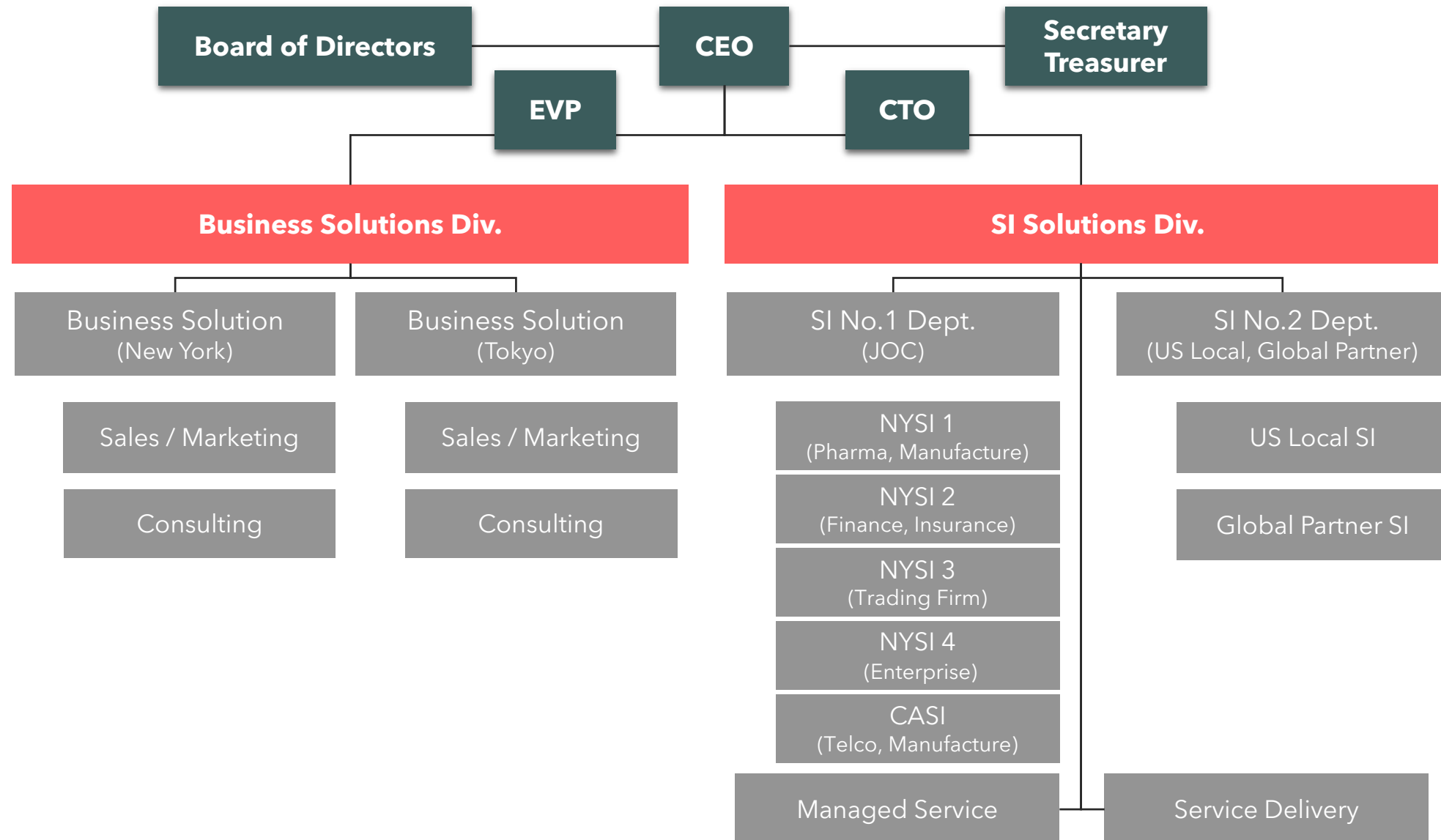
<u>Americas</u>: US, Canada, Brazil, Ecuador, Chile, Peru, Colombia, Panamá, Costa Rica, Bolivia, Guatemala, Argentina, Nicaragua, Mexico

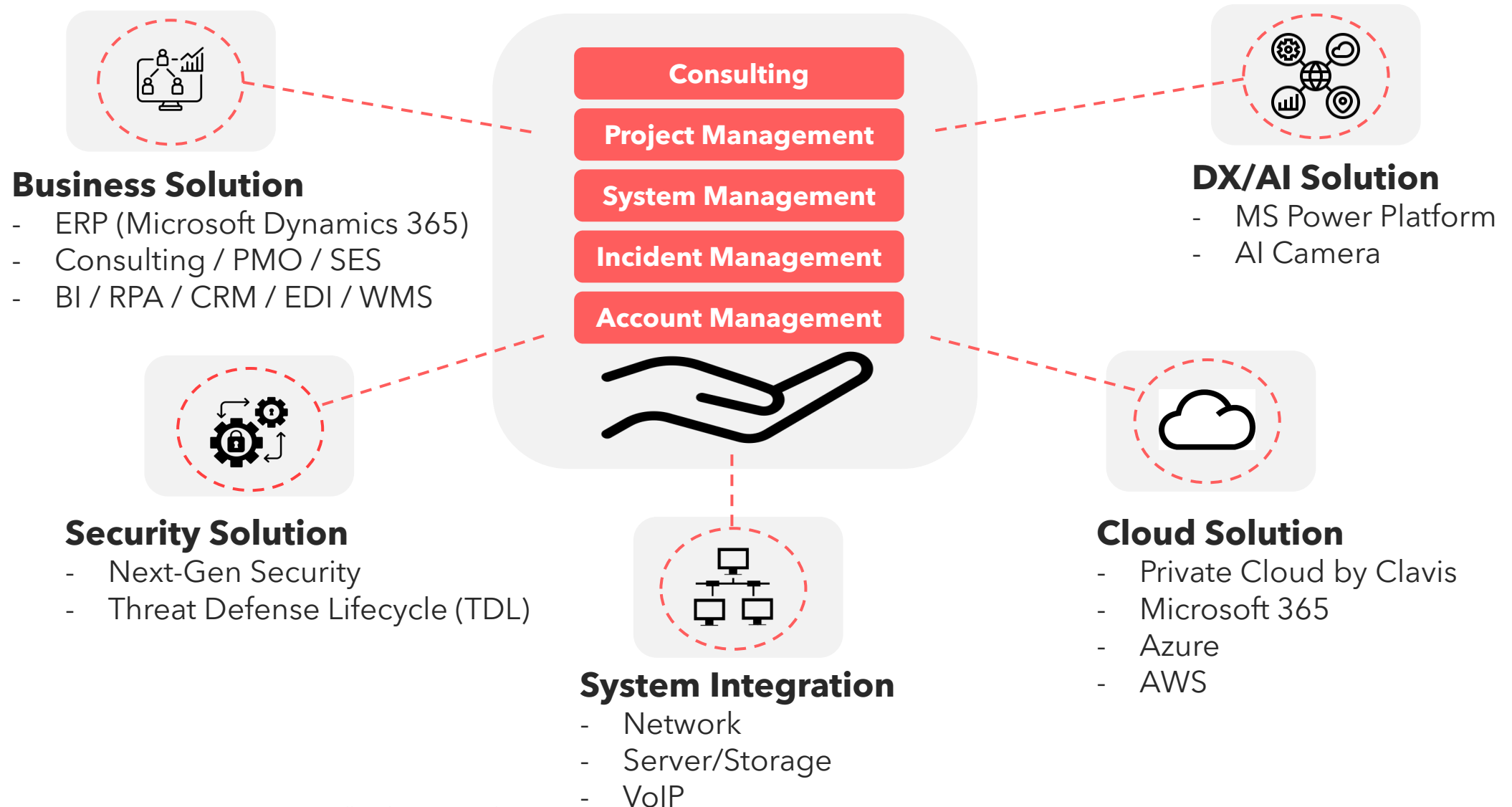<u>EMEA</u>: UK, Netherland, Germany, UAE

Org Chart

Board of Directors — **CEO** — **Secretary Treasurer**

EVP   **CTO**

Business Solutions Div.

Business Solution (New York)	Business Solution (Tokyo)
Sales / Marketing	Sales / Marketing
Consulting	Consulting

SI Solutions Div.

SI No.1 Dept. (JOC)	SI No.2 Dept. (US Local, Global Partner)
NYSI 1 (Pharma, Manufacture)	US Local SI
NYSI 2 (Finance, Insurance)	Global Partner SI
NYSI 3 (Trading Firm)	
NYSI 4 (Enterprise)	
CASI (Telco, Manufacture)	

Managed Service	Service Delivery

Solution & Service Overview

Consulting

Project Management

System Management

Incident Management

Account Management

Business Solution
- ERP (Microsoft Dynamics 365)
- Consulting / PMO / SES
- BI / RPA / CRM / EDI / WMS

DX/AI Solution
- MS Power Platform
- AI Camera

Security Solution
- Next-Gen Security
- Threat Defense Lifecycle (TDL)

System Integration
- Network
- Server/Storage
- VoIP

Cloud Solution
- Private Cloud by Clavis
- Microsoft 365
- Azure
- AWS

Business Solution Services

With Microsoft Dynamics 365 as the main solution, SYSCOM provides comprehensive support from business system implementation to operation support.
SYSCOM also supports ERP global rollouts from Japan / North America to Asia / South America / Europa regions.

- ERP requirement analysis consultation
- ERP package / add-on / template implementation
- ERP/ Business system operation / maintenance / helpdesk support
- ERP global rollouts
- ERP global standardization support
- DX promotion / development
- Azure platform operation / maintenance

Microsoft Partner | Gold Enterprise Resource Planning

Microsoft

Modern — Unified — Microsoft Dynamics 365 — Intelligent — Adaptable

Service
Marketing
Sales
Talent
Commerce
Finance
Operations

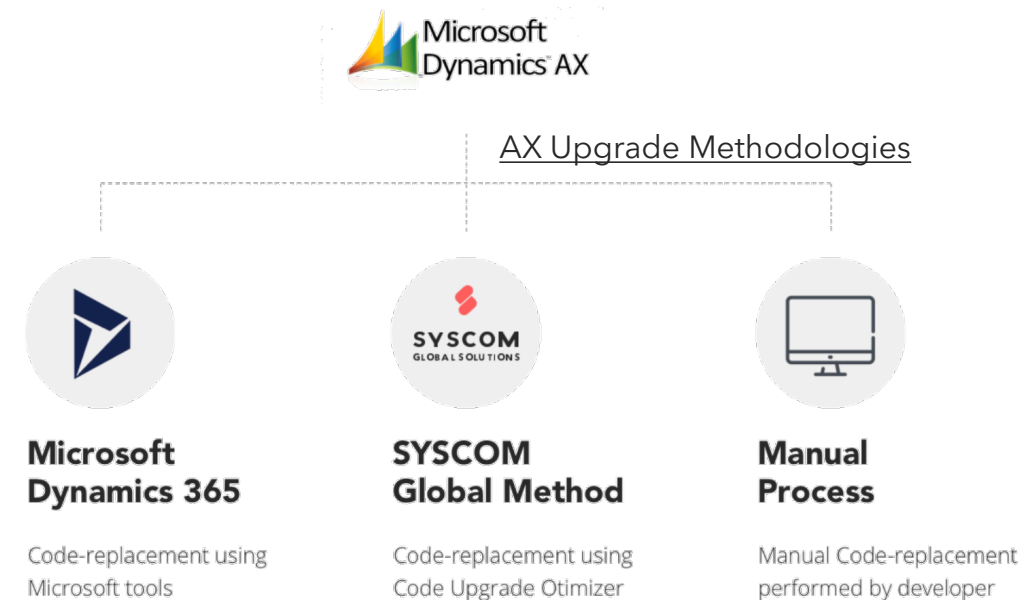Power Platform

Power BI   Flow   PowerApps
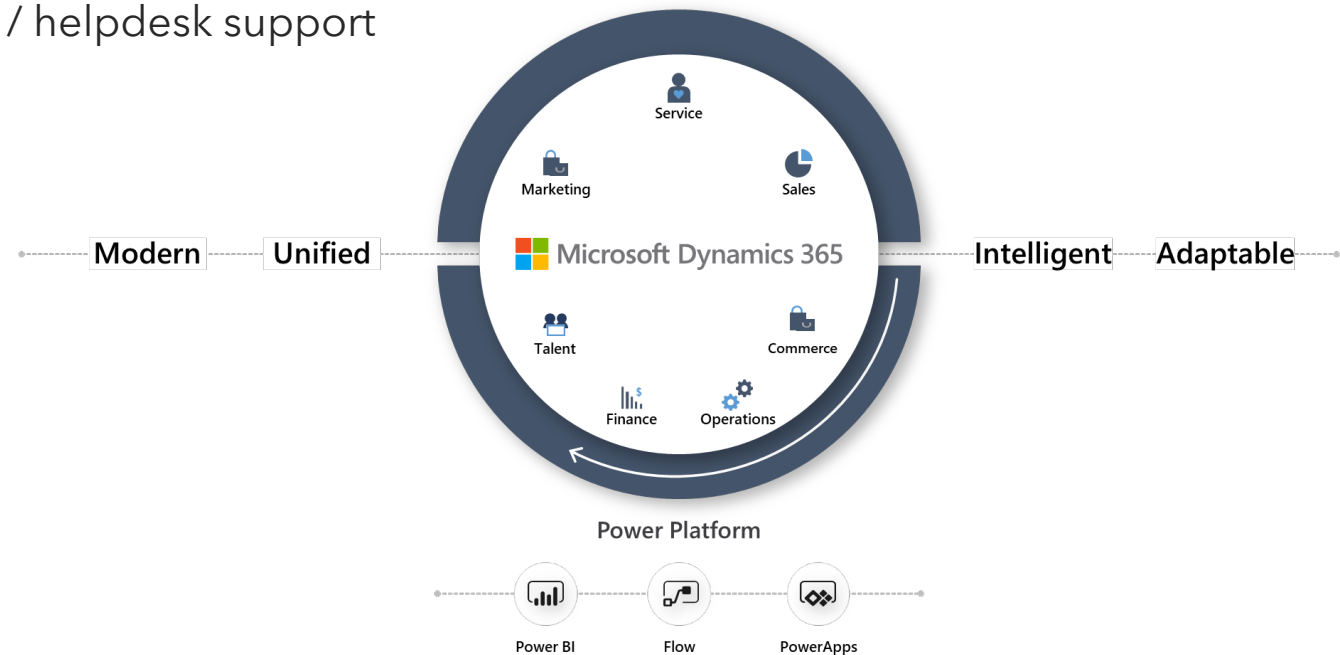
Business Solution Services

Microsoft Dynamics 365 Finance and Supply Chane Management

Global ERP Solutions for Managing Business Resources

Automation of finance and accounting processes

Flexible support for global financial requirements

Performance visualizations and enhancements

Supply-chain automation and streamlining

Warehouse management and production performance optimization

Microsoft Dynamics AX

AX Upgrade Methodologies
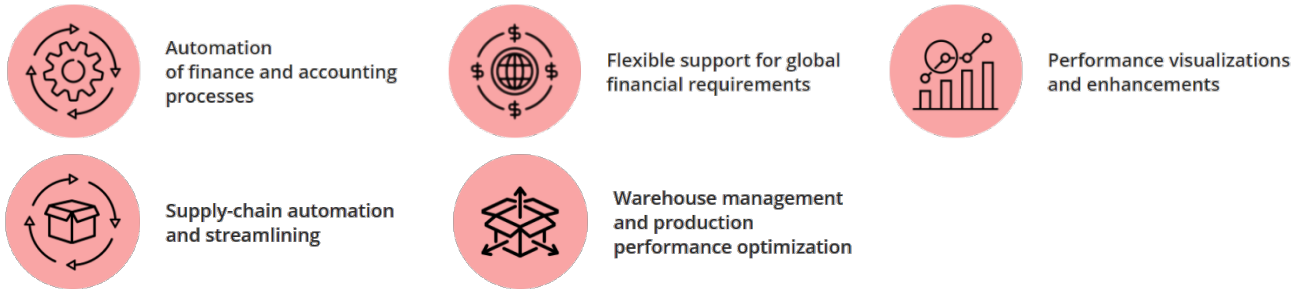
- Japan / US domestic implementation
- Global rollouts based on Japan-US based support
- Asia / South America / Europa implementation with partners
- Upgrade from Dynamics AX to Dynamics 365
- Localization based on countries accounting requirements
- Original Import / Export templates
- Connection with related systems / EDI

Microsoft Dynamics 365

Code-replacement using Microsoft tools

SYSCOM Global Method

Code-replacement using Code Upgrade Otimizer

Manual Process

Manual Code-replacement performed by developer

SYSCOM GLOBAL SOLUTIONS

Business Solution Services

Microsoft Dynamics 365 Business Central

ERP Solutions for Small Businesses

Manage your business from anywhere

Make smart decisions with real-time data
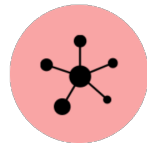
Streamline and integrate your business processes

- US Domestic Implementation
- Global rollouts based on Japan-US based support
- Upgrade from Dynamics GP / NAV to Dynamics 365
- Quick implementation utilizing standardized business flow / scope (SYSCOM Standard-Pack)
- Connection with related systems / EDID

Implementation Phases for Business Central Standard-Pack

Month 1	Month 2	Month 3	Month 4	Month 5	Month 6
Phase 1 Discovery			Phase 2 Trial		Phase 3 Operation

1. Data Collection → 2. Configuration → 3. Workshop → 4. User Acceptance Test → 5. Migration → 6. Go Live!

Dynamics 365 Business Central Function Overview

- ✓ Financial management visualizations
- ✓ Supply-chain optimization
- ✓ Efficient warehouse operation
- ✓ Accelerated sales process

Project management

Financial management

Operations management

MICROSOFT DYNAMICS 365

Business Central

Sales & service management

Reporting & analytics

Supply chain management

Business Solution Services

SYSCOM supports further utilization of ERP by promoting DX (Digital Transformation)
We support your business IT planning over the long term or on a project-by-project basis.

- Full-range Microsoft Dynamics 365 application support (not only ERP modules)
- RPA implementation support / robot development / business process automation
- ERP-related business application development / implementation support
- Advanced data analysis support based on AI/BI
- PMO Service （Planning / Consultation / PM Support etc）

Microsoft Dynamics 365

Ui Path™

Power BI — Power Apps — Power Automate — Power Virtual Agent
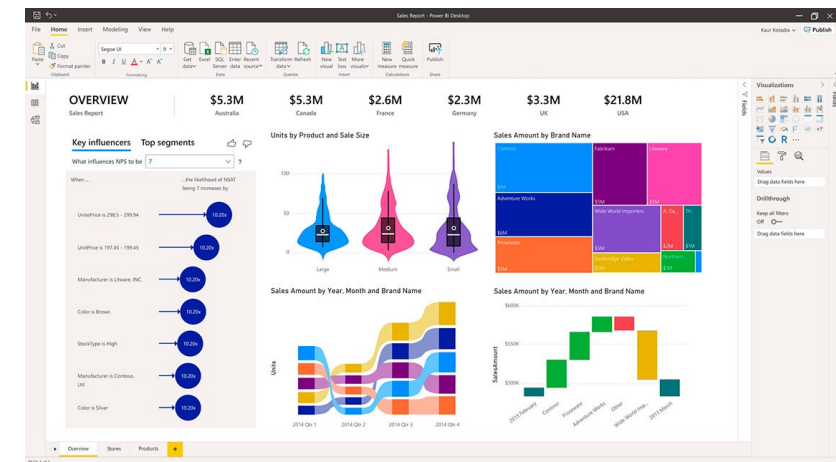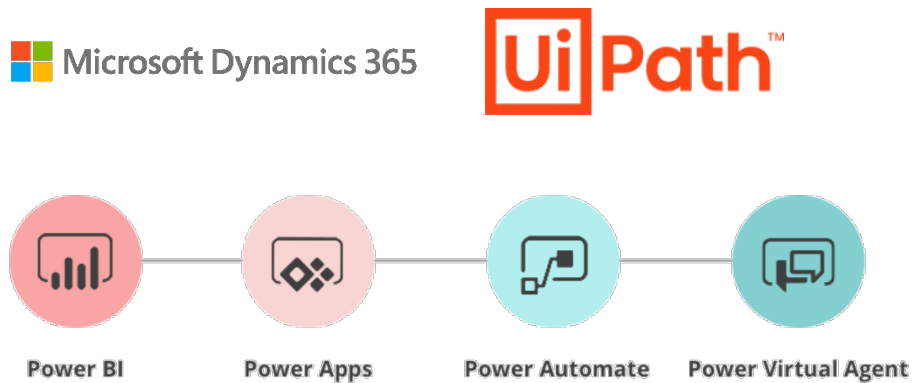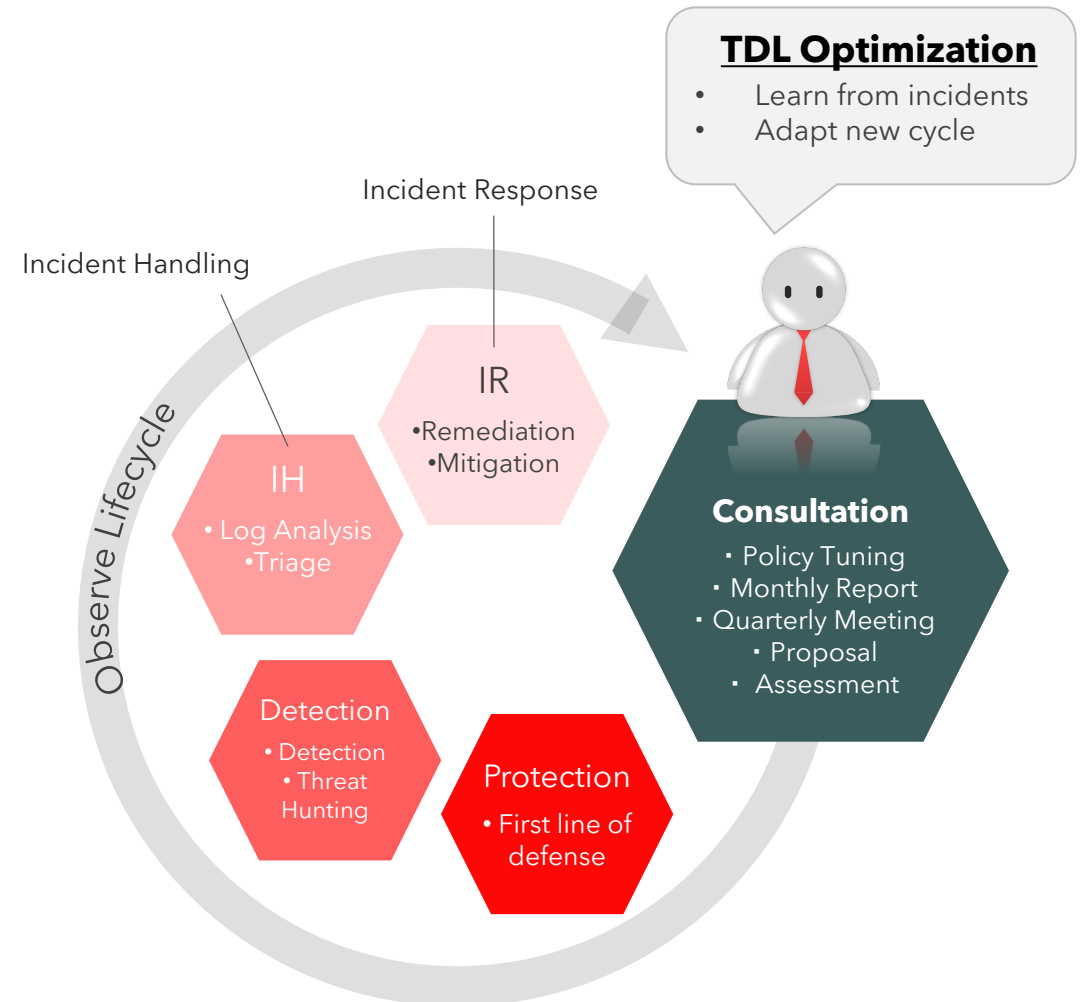
Security

SOC Service	Security Assessment	Log Management	ID Management	Patch & Asset Management

Firewall	NAC/Remote Access	NGAV/EDR	Email	SWG/CASB/SDN

Security

Threat Defense Lifecycle (TDL)

Providing a consistent lifecycle as a service

- Our focus is on maintaining and improving the **lifecycle**, not on planning or product delivery.

- By proactively maintaining and reviewing the lifecycle, we will deliver a **comprehensive solution** and ensure to prevent businesses from latest threats

TDL Optimization
- Learn from incidents
- Adapt new cycle

Incident Response

Incident Handling

Observe Lifecycle

IR
- Remediation
- Mitigation

IH
- Log Analysis
- Triage

Consultation
- Policy Tuning
- Monthly Report
- Quarterly Meeting
- Proposal
- Assessment

Detection
- Detection
- Threat Hunting

Protection
- First line of defense

Cloud

Virtual Private Server (VPS)

Virtual Private Server (VPS) is a private cloud hosted service. Unlike the on-premises infrastructure or public cloud service, SYSCOM manages the server and network and secures a customized/unique environment for each customer.
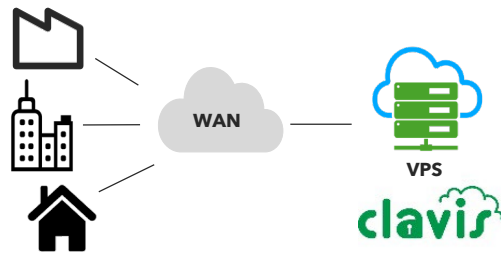
File Server
AD Server
Application Server
ERP
SQL
Lift and Shift

WAN

VPS

clavis

SaaS/Hosting

You can start small or quick with our SaaS/Hosting service for communication, collaboration, infrastructure and network necessary for businesses - all provided as managed services.

SD-WAN
Offsite Backup
MDM
Email Hosting
Web Hosting

velocloud vmware   veeAM
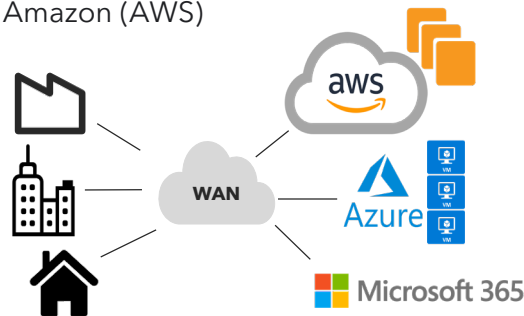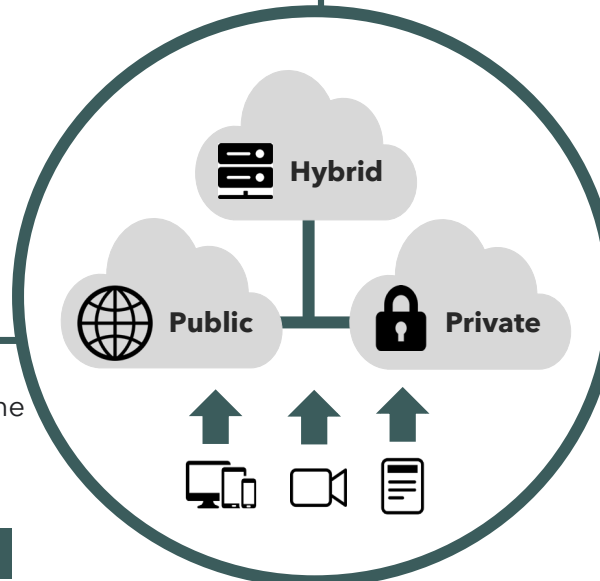
airwatch by vmware   zimbra

Hybrid

Public   Private

Public

We can address business challenges by optimally designing and utilizing the availability and scalability of the public services such as Microsoft (M365&Azure) and Amazon (AWS)

WAN

aws

Azure

Microsoft 365

Power Platform	
Exchange Online	SharePoint
Desktop as a Service (VDI)	Azure Backup/Migrate
AWS Consulting	PoC
ExpressRoute	Intune/Azure AD

Co-Location

We have a dedicated co-location service available in one of the most secure data centers in the U.S. Our co-location service is available from a 1U device to a whole rack. With the flexibility you can achieve maximizing your ROI.

Dedicated Co-Location
Shared Co-Location

24/7 365

Private clavis

EQUINIX

Digital Transformation (DX)

Utilizing cutting-edge technologies to help drive digital transformation

Customer Engagement	Employee Empowerment	Operation Optimization	Product/Service Transformation
Atheer	Atheer	LOCIX	AWS
Dynamics365 Marketing	Dynamics365 Finance	OLOID	Azure
OPTiM	Dynamics365 Sales	OPTiM	Dynamics365
PowerApps Portal	OLOID	Parsable	Power Platform
PowerAutomate	PowerApps	PowerApps	
PowerBI	PowerAutomate	PowerAutomate	
Teams	PowerBI	PowerBI	
	Teams	Teams	
		UiPath	
		Uncanny Vision	

Managed Service Provider (MSP)

Managed Network
Cisco, Cisco-Meraki, VeloCloud, Fortinet Juniper, Palo Alto, Riverbed, A10, Arista, Mellanox

Account/Project Management
Account Manager, Technical Account Manager (TAM), Project Manager (PM)

Managed Server/Storage
Dell-EMC, HPE, Nutanix, NetApp, Windows, Linux, VMWare, Veeam

System Support
Call Center, Helpdesk, Troubleshooting, Operation Support, Reporting, Monitoring, BCP/DR

Managed Cloud
Public: Microsoft 365, Azure, AWS
Private: Clavis

Managed Security
SOC Service, Network/Web, Cloud (CASB) , Endpoint, Email, Access Management, Log, Audit, Compliance

Network

Server/ Storage

Account/ Project

Cloud

Support

Security

SYSCOM GLOBAL SOLUTIONS
Managed Services

Contact Info

SYSCOM
GLOBAL SOLUTIONS

Headquarters:
55 Broadway, 11th/12th Floor,
New York, NY 10006

212-797-9131

www.syscomgs.com

sales@syscomgs.com